

20 Plus Years Driving Success Through Collaborative Leadership and Innovative Change

BUSINESS ENTREPRENEUR & ANALYST

Business partner in 2 Ford-Toyota dealership franchises resulting in \$20MM business

Launched 2 veterinary practices providing due diligence for purchase, debt structure and transfer of assets

Led \$50MM Cost Allocation Project Initiative for BofA Enterprise

INNOVATIVE STRATEGIC PROCESS

Championed Change Project Initiative, “Diversity Recruitment Plan”, for KSOB Advisory Board, Catawba College

Co-hosted largest business turnout with Chamber promoting hybrid car and Center for the Environment

Partnered across BofA channel to review and develop cost allocation process increasing Op efficiency and profit

ACADEMIC LEADERSHIP

Ph.D. in Leadership and Change focused on gender equity in workplace

Presenter at Women’s Leadership Affinity Group (WLAG) on single parenting

Established / Implemented Internship Fund for Ketner School of Business (KSOB), Catawba College

Co-chaired \$80K signature fundraiser for Center for the Environment, Catawba College, Advisory Board

DEVELOPMENT & COMMUNITY EXPERIENCE

Advisory Board, Center for the Environment, CATAWBA COLLEGE, Salisbury, NC 2004 – 2010

- Co-chaired inaugural fundraiser to support education, research and outreach

Internship Chair / Advisory Board, Ketner School of Business, CATAWBA COLLEGE, Salisbury, NC 2006 – Present

- Raised \$15K+ per year to defray cost of non-paying internships for students

Board Member, ROWAN CARE ALLIANCE, Salisbury, NC 2011 – Present

- Formed initial partnership with Community Care Clinic to advance care for HIV patients

Board Member, Development Chair, AMERICAN RED CROSS, Salisbury, NC 2004 – 2008

- Fundraised \$200K+ during economic downturn; Secured Elizabeth Dole as guest speaker

Patron’s Ball Chair, ROWAN REGIONAL MEDICAL CENTER, Salisbury, NC 2006

- Led steering committee for hospital fundraiser raising \$95K for new beds

BUSINESS EXPERIENCE

Partner, CLONINGER FORD-TOYOTA-SCION, Salisbury, NC 1986 – 2010

- Ranked #1 in market share driven by sales/service model and community connection

Partner, FLORENCE TOYOTA, Florence, SC 1991 – 2010

ADDITIONAL WORK EXPERIENCE

Cost Analyst, BANK OF AMERICA, Charlotte, NC

Assistant to District Manager, FORD PARTS AND SERVICE DIVISION, Charlotte, NC

EDUCATION

Ph.D., Leadership and Change Program, ANTIOCH UNIVERSITY, Yellow Springs, OH 2017

MBA, McColl School Of Business, QUEENS UNIVERSITY, Charlotte, NC 2013

B.S. in Business Administration, UNIVERSITY OF NORTH CAROLINA, CHARLOTTE

Major – Finance Minor – Gender Studies